PILLAR P1 | Weeks 1-6 - first ambient copilot live by week 2 | EX - Workspace

Sentient Workspace

Copilots - Agent OS - Device-as-API

Agentic copilots and ambient intelligence woven into every seat.

KNOWLEDGE THROUGHPUT	MEETING PREP TIME	COPILOT ADOPTION (90D)
+ 38%	76%	82% DAU

MANIFESTO

Why this pillar exists

We don't resell licences. We re-engineer the workspace into a sentient surface - Copilot tuned to your business graph, ambient meeting intelligence, agent-routed inboxes, zero-prompt productivity. Every seat compounds.

KPIS

Outcomes we contract to

- Knowledge throughput: + 38%
- Meeting prep time: 76%
- Copilot adoption (90d): 82% DAU

DELIVERABLES

Everything that ships

> Copilot tuning pack
Grounded prompts, business-graph plugins, deny-lists, per-role evals.

> Ambient meeting intelligence
Auto-recap, action extraction, CRM sync, redaction by policy.

> Agent-routed inbox
Triage, draft and dispatch agents with HITL gates and audit trail.

> Device-as-API fleet
Posture-aware MDM, signed device identity, just-in-time entitlement.

> Zero-trust SSO mesh
Conditional access, phish-resistant MFA, SCIM lifecycle to all SaaS.

POD COMPOSITION

Who shows up

- Workspace Principal
- Copilot Tuning Engineer
- Identity / SSO Architect
- Change & Adoption Lead

TIMELINE

Weeks 1-6 - first ambient copilot live by week 2

1. **Weeks 1-2 - Tenant + identity baseline**
   Posture audit, conditional access, SCIM lifecycle, phish-resistant MFA.
2. **Weeks 2-4 - First copilot live**
   Grounded Copilot in one function (sales, legal or ops) with eval harness.
3. **Weeks 4-6 - Ambient + agentic rollout**
   Meeting intelligence, agent inbox, adoption playbook, exec scorecard.

FLAGSHIP PODS

Squads we drop in

- Sales Copilot Pod
- Legal & Contracts Pod
- Exec Briefing Pod
- Frontline Knowledge Pod

PARTNERS

Hyperscalers & ISVs we orchestrate

Microsoft 365 Copilot - Google Workspace + Gemini - Apple Business - Okta - 1Password - Intune

FAQS

What buyers actually ask

Q. Do you replace Microsoft / Google?
A. No - we orchestrate them. Copilot, Gemini and Apple Intelligence become surfaces; our agent OS is the conductor.

Q. How do you stop Copilot leaking sensitive data?
A. Per-role grounding, region pinning, deny-lists, redaction in transit, and an eval harness that fails the build if a regression appears.

Q. Is this just licence resale with consulting?
A. No. We are outcome-priced against knowledge throughput and adoption, not seats - refund-backed if we miss.

Q. What about BYOD and contractors?
A. Device-as-API fleet handles signed device identity and just-in-time entitlement, so contractors get scoped access without a managed laptop.

Commission Sentient Workspace

Outcome-priced. Sovereign by default. Refund-backed if the contracted KPI isn't hit.

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